

Enterprise Travel ERP

Enterprise Travel ERP & DMC Automation.

Built for the way travel businesses actually work.



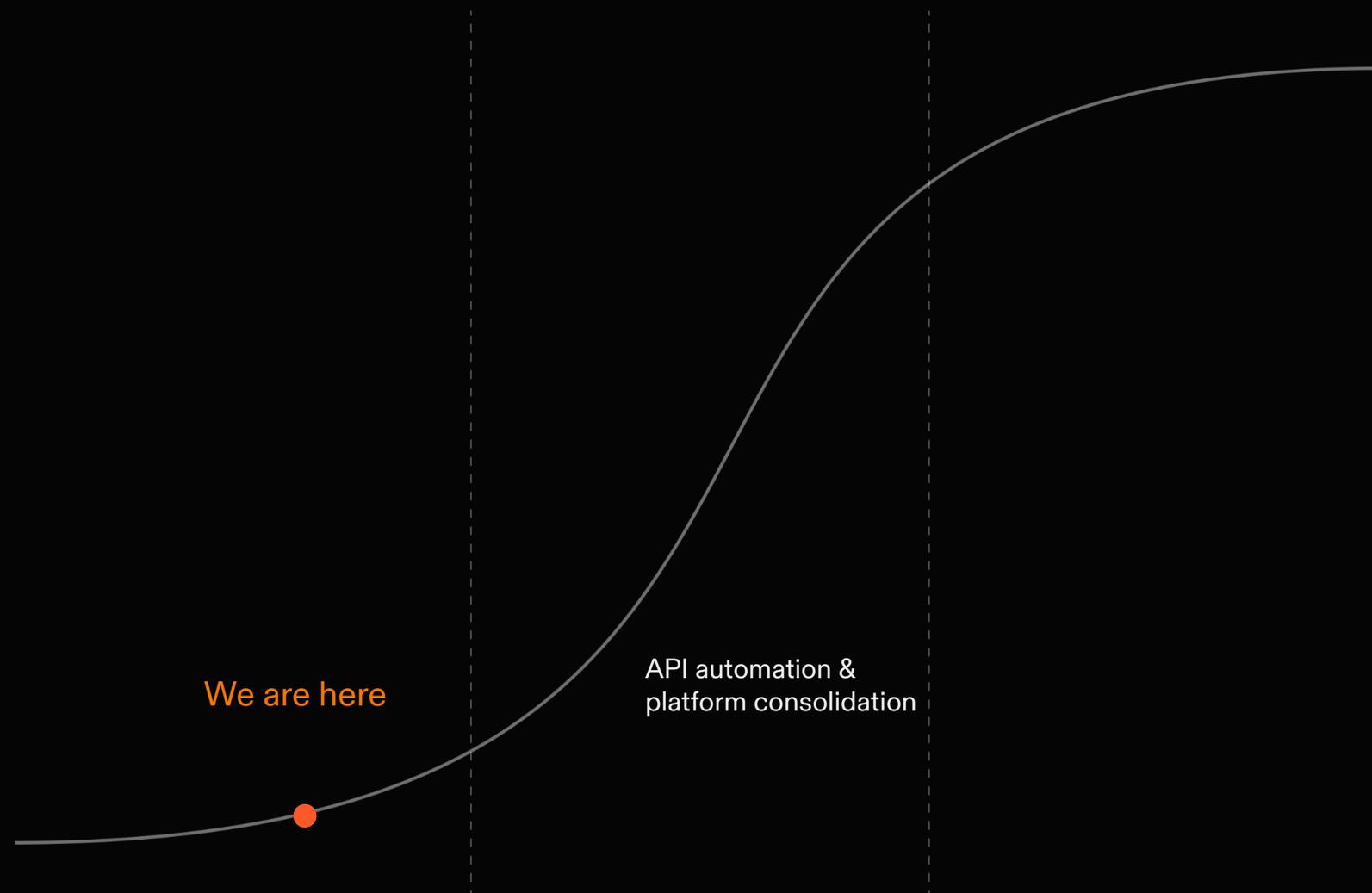
We know this business.

DMCs and B2B wholesalers operate in one of the most complex, relationship-driven industries in the world. Every booking involves multiple vendors, credit agreements, multi-currency margins, and human coordination across teams and time zones.

Generic software was never built for this. That's why most DMCs still run on Excel, WhatsApp, and institutional memory.



The market you're operating in



B2B travel is at an inflection point — market infrastructure is consolidating and the window to establish a platform advantage is narrow.

Today's market
 \$36.94B in 2024 — still fragmented, manual and underserved by modern infrastructure.

The shift
 65%+ of bookings now flow through automated or API-integrated platforms.

By 2030
 \$78.3B projected at 13.27% CAGR — dominated by whoever owns the infrastructure now.

How DMCs actually run today.

This is not a people problem. It's a structural one. Silent operational risk accumulates every single day.

Staff memory drives decisions

Booking knowledge lives in people's heads — not systems. One departure and it walks out the door.

Excel & WhatsApp as ops tools

Payments and confirmations tracked in spreadsheets and chat threads — fragile and unauditible.

Verbal coordination, no paper trail

Workflows run on conversations. Nothing is documented. Nothing is enforceable.

Vendors assigned under pressure

Manual, last-minute vendor coordination creates invisible risk that compounds silently with every booking.

Payment & voucher gaps

Payment not collected from credit agents. Voucher released before payment clears.

Cancellation failures

Hotel not cancelled after booking cancels. Supplier paid but agent left unpaid.

When it's all human-dependent.

When processes live in people's heads, failures are inevitable — and invisible.

Pricing & inventory errors

Wrong margin or ROE applied at booking. Stop-sell ignored, overbooking not caught.

Each failure is a financial loss.

Often invisible — until it compounds into something much larger.

Cost of Inaction



Revenue leakage. Credit exposure.
Unpaid supplier bills.
Staff burnout.

These aren't edge cases.
They're the default state of an
unstructured DMC.

Solution

Enterprise Travel ERP

Purpose-built for DMCs and B2B wholesalers. Not adapted from a generic ERP — system-driven control across every critical workflow.

Pricing and margin logic

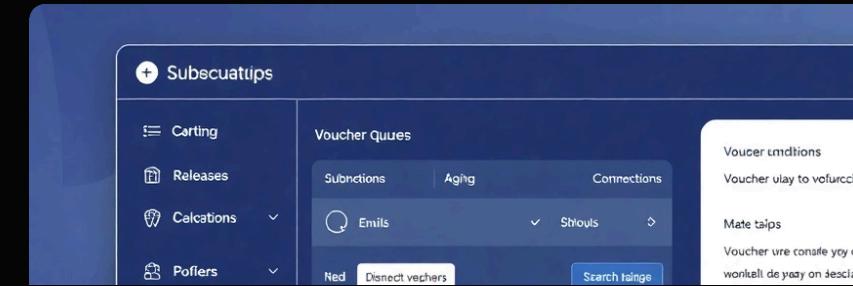
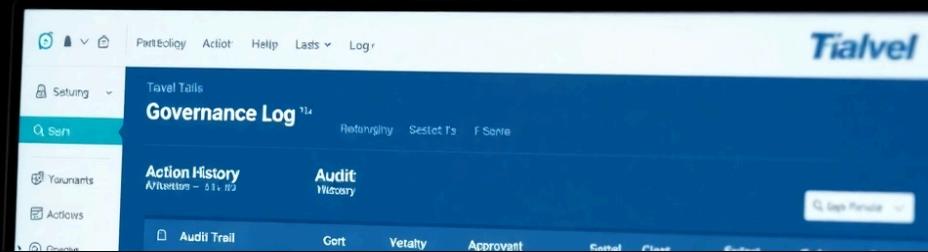
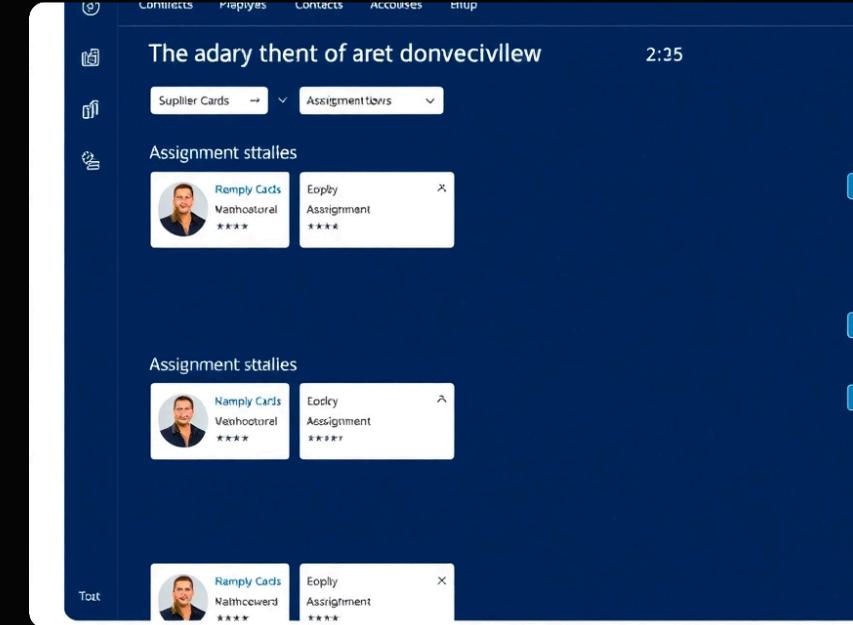
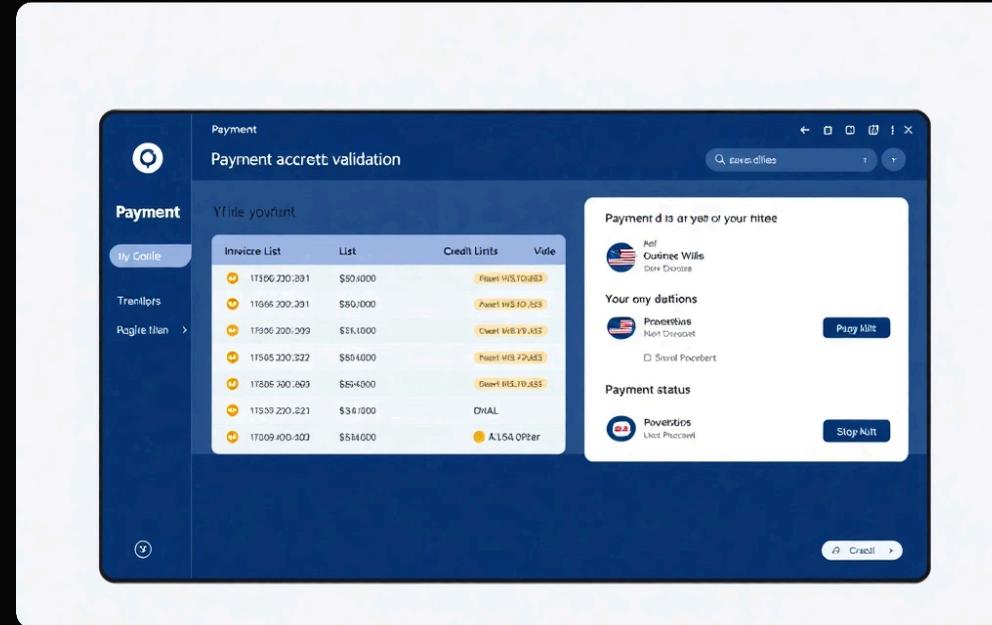
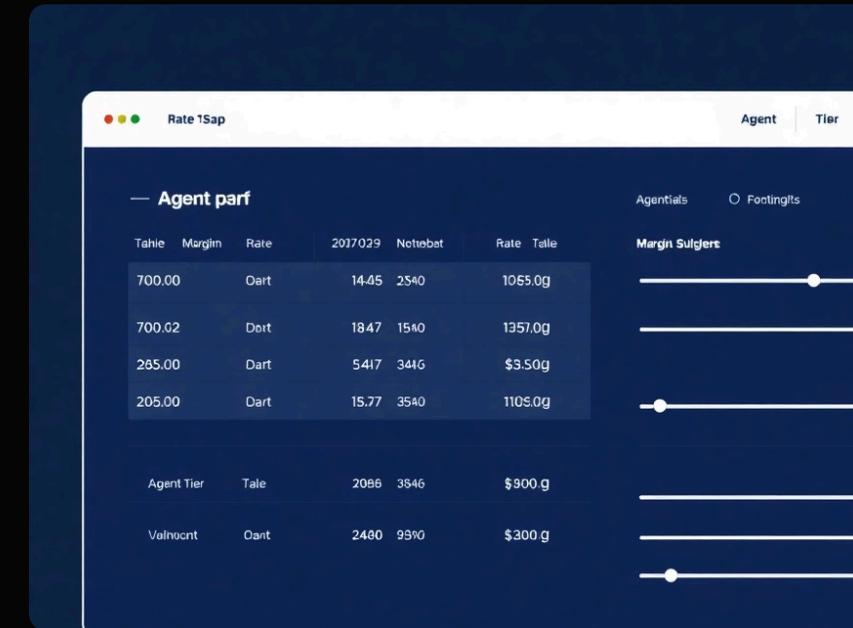
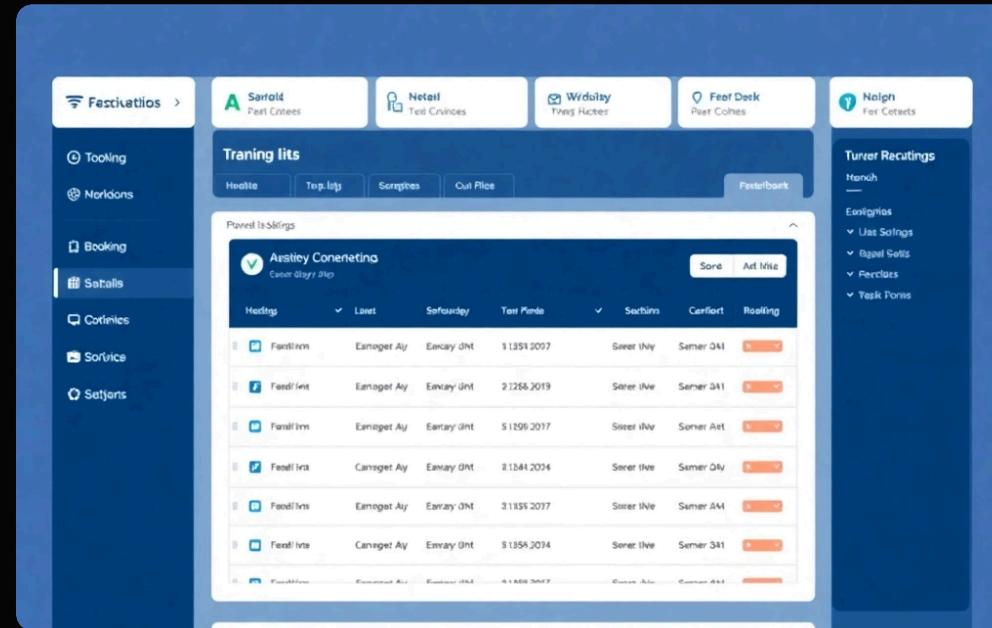
Credit and payment validation

Voucher release control

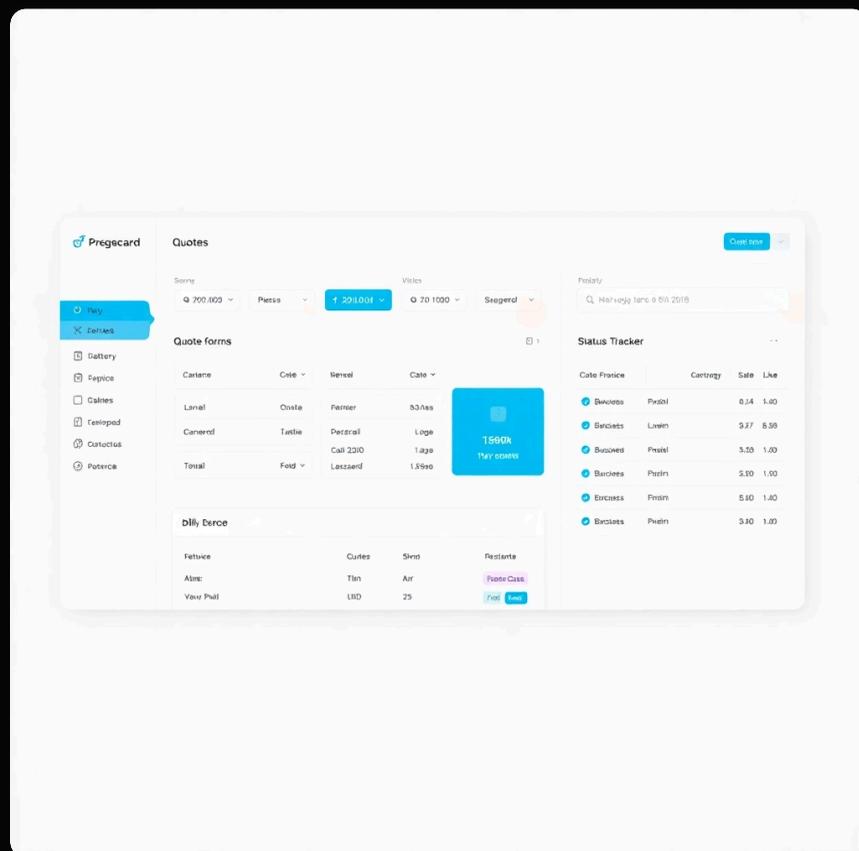
Vendor assignment and execution

Cancellation protection

Governance and audit trails



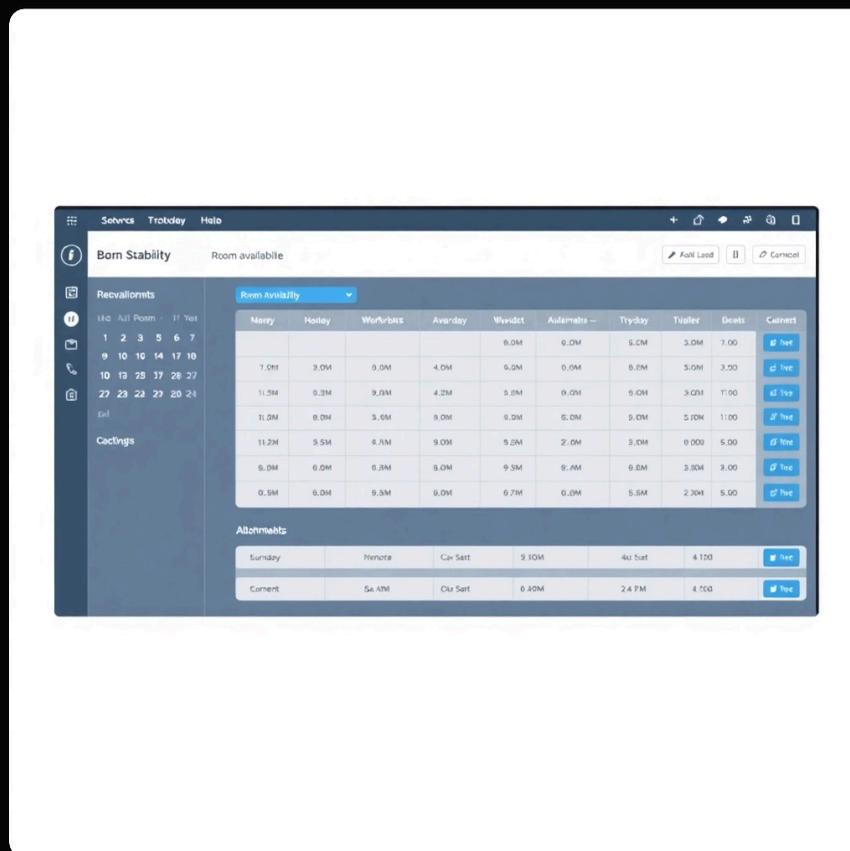
Three layers, one operating system



B2B Agent Portal

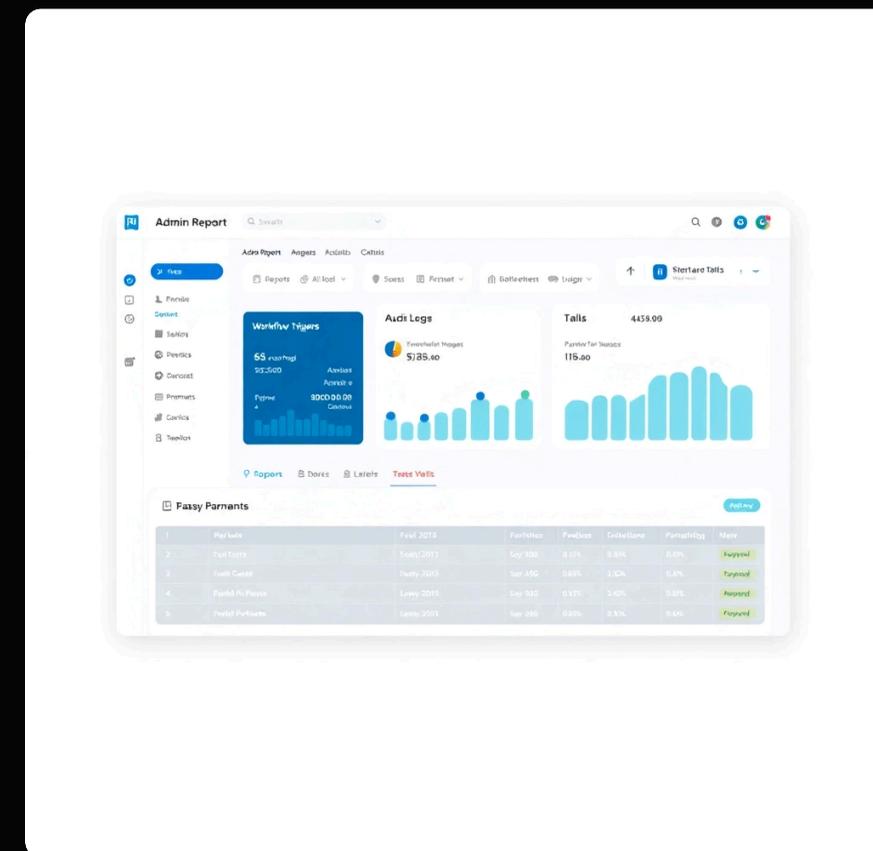
OTP-secured login. Agents raise quotes, confirm bookings, and track itineraries inside a rule-driven environment.

No silos. No gaps. Every action is traceable.



Hotel Extranet

Hotels manage rates, availability, and allotments directly — removing DMC teams from the update bottleneck entirely.



Core ERP Engine

Margin logic, credit validation, vendor assignment, cancellation triggers, and 20+ reports — governed from one central layer.

The B2B agent portal.

A purpose-built booking environment — not a generic interface.

Secure access

OTP-secured login with IP-based access control keeps every session protected.

Ready-made & custom packages

Pre-built packages alongside fully customizable options for any itinerary.

Full booking workflow

Quotation → On Request → Confirmed → Voucher. Every step tracked in one place.

Multi-currency with ROE

Rate of exchange applied at point of booking — no manual recalculation needed.

Real-time status & itineraries

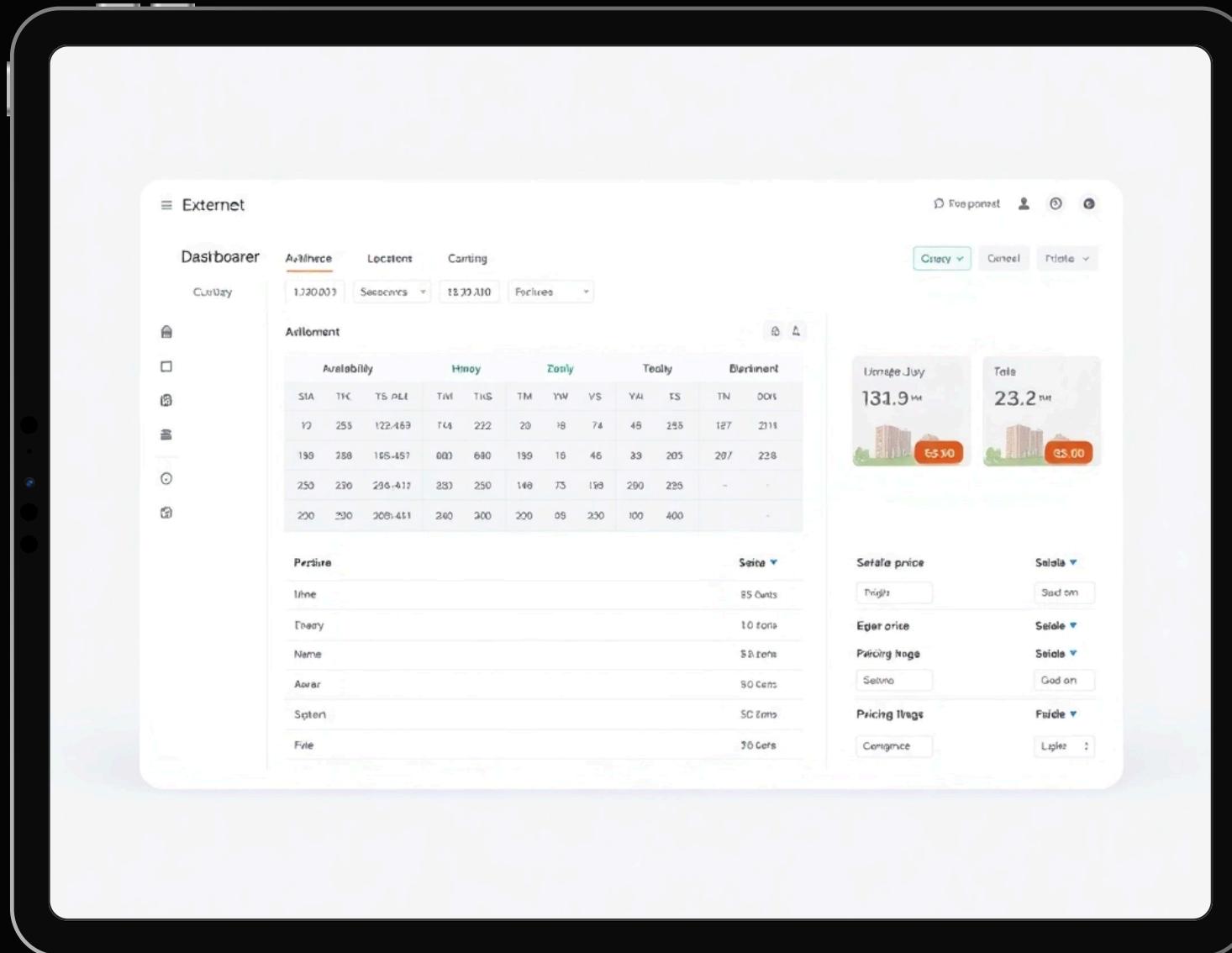
Live booking status and itinerary access for agents at every stage.

Credit & payment visibility

Credit limits and payment status visible before confirmation is made.

Hotel extranet: remove yourself from the bottleneck

Hotels manage their own rates
Hotels log in directly and update rates, allotments, and complimentary add-ons — no emails, no manual relay. Season-based and date-specific rules are set once and applied automatically.



Real-time sync across the entire system
Every update confirms inventory instantly and flows live to the B2B portal and ERP. Auto-confirmation fires when allotment is available — your team never touches it.

Your team focuses on operations, not inbox management.

Pricing and margin control.

Protect your margins at the point of booking, not after.

Season-based pricing

Low, High, and Peak rate tiers configured by date range — weekday and weekend differentiation included.

Nationality-based pricing

Separate rate logic for domestic and international guest segments at the booking level.

Agent margin tiers

Distinct margin rules for agent categories A, B, C, and D — applied automatically at booking.

Multi-currency ROE

Rate of exchange updated centrally and applied at booking — no manual conversion errors.

Occupancy logic

Child with/without bed, extra adult, and complex multi-room configurations handled natively.

Offers engine

Discounts, free nights, upgrades, and value add-ons — governed by booking and travel window rules.

Payment and credit control.

Financial discipline built into every transaction.

Proforma before payment

Invoice is generated before any payment is accepted.

Credit limit enforcement

Credit limit checked and enforced before booking confirms.

50% payment validation

Cash-based agents must validate 50% before voucher release.

Multi-level approval workflow

Credit exceptions require structured sign-off before proceeding.

Live balance dashboard

Outstanding balances visible across all agents in real time.

Voucher release locked

Vouchers cannot be issued until payment validation passes.

Cancellation and supplier protection

Eliminate the supplier liability gap.

Auto-trigger cancellations

Guest cancellation automatically triggers linked hotel and vendor cancellations.

Deadline alerts

Alerts fire before penalty windows open, keeping your team ahead of every deadline.

Full audit log

Every cancellation action and timestamp is recorded for complete accountability.

Zero supplier leakage

Supplier liability leakage reduced to zero — no gaps, no surprise bills.

No more forgotten cancellations.
No more surprise supplier bills.

Operational execution control. Ground-level control over every moving part.

Vendor & Staff Allocation

Assign vendors, drivers, and guides by branch, service type, and date — with full visibility.

Activity & Day Planning

Activity view for day-by-day operational planning with placard printing for ground teams.

Flight Change Tracking

Flight changes tracked and integrated directly into the booking workflow in real time.

Itinerary Adjustments

Merge bookings and swap activities on the fly to handle last-minute itinerary changes.

Group & Event Management

Full support for group bookings and event management at scale.

Escalation Management

Issue tracking and resolution built in — operations run on system rules, not individual recall.

Accountability at every level

Governance that scales with your org — not against it.
Every permission, access point, and action is tracked and controlled.

Role-Based Access

Permissions by department, branch, and function — with module and sub-module level control per staff role.

Data Visibility & Approvals

Teams see only what's relevant to them. Credit approvals follow a structured authorization hierarchy.

Security & Audit Logs

IP-based access restricts system entry by location. Immutable audit logs capture every action taken.

20+ Operational Reports

Bookings, payments, margins, outstanding balances, cancellations, and vendor activity — all covered.

Staff continuity

Staff exit risk, solved.

Centralized data

All knowledge lives in the system — not in individual inboxes or memory.

Role-based access

Institutional knowledge stays in the system, not with individuals.

Process-driven workflows

Any trained user can follow the same structured process — no tribal knowledge required.

Full audit trail

Every decision, action, and approval is captured — accountability built in.

Business continuity is no longer dependent on any one person.

What operations look like before and after implementation

Before

- Staff memory drives booking decisions
- Manual follow-ups chase payment collection
- Email threads hold booking confirmations
- Reactive firefighting corrects avoidable errors

After

- System rules enforce automated validation
- Controlled approval workflows ensure financial clarity
- Structured processes deliver operational confidence
- Audit trails provide full accountability across every action

TARGET SEGMENTS

Two segments. One platform. Configured for each.

FOR DMCs

- Operational stability and reduced staff dependency
- Structured vendor, driver, and execution control
- Branch-level governance and visibility
- Extranet-driven hotel rate management

FOR B2B WHOLESALERS

- Margin and multi-currency governance at point of booking
- Credit exposure management with live outstanding dashboard
- Agent-facing B2B portal with validation built in
- Full package customization and group booking support

Business impact

What changes after implementation

Reduced operational chaos

Unified control across bookings, vendors, and operations teams

Lower financial leakage

Pricing errors and uncontrolled credit exposure eliminated

Controlled credit risk

Structured approval workflows cap exposure before it grows

Stable service quality

Consistent delivery regardless of staff changes or turnover

Scalable growth foundation

Structured systems that grow confidently with your business

Take control

Most travel businesses scale chaos. This platform scales control.

See how the Enterprise Travel ERP maps to your specific operation.

1

Book a walkthrough

See the ERP mapped live to your operation.

2

Get a tailored demo

We configure the platform around your workflows.

3

Reach out today

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